412, Enterprise Buisness-II Cell, Bharat Sanchar Bhavan, Janpath, New Delhi – 110001 Ph. 011-23765199 Fax. 011-23731760



15th May 2013 BSNL/EB-II/Circle/2-90/2012(Pt.88)

Chief General Manager All Telecom Circles/Metro Districts/Mtce. Region

Sub: Authorization to Circle Heads for giving quotes in tender/bids -reg.

BSNL field units are participating in tender/bids for acquiring business. In some cases, discounts and other concessions required to offer in a competitive bid/quote is not within the delegated power of CGMs and the circles are sending their proposals for approval to BSNL CO. In most cases, such proposals are sent by circles very late/in last minute and circles want the approval quickly in order to meet the tender/limited tender/sealed quotations' timelines.

To circumvent the aforesaid difficulties, the approval of competent authority of BSNL is hereby conveyed authorizing Circle Heads to give quotes in tender/bid cases up to the discounting powers of ECT BSNL Corporate Office.

(T.Syama Sundar)

T. Syama Sindar

DGM (EB-II)

Copy to:

GM(Ent.) All Circles/Metro Districts and Mtce. Regions for necessary action.